

## PERSUASION CONSULTANTS



### *Persuasion through Magic*

#### **SEMINARS--presenter or on faculty**

- 1993            Kentucky Bar Association  
Law Update 1993--presented 8 lectures throughout Kentucky  
Search and Seizure Law-new developments
- 1994            National Child Abuse Defense and Resource Center  
3rd Annual Conference Cleveland, Ohio  
Discovery issues in child sex abuse cases
- 1995            Kentucky Bar Association  
Law Update 1995  
Evidence Law update
- 1996            Kentucky Association of Criminal Defense Lawyers  
10th Annual Seminar & Conference, Covington, Kentucky  
Child Sexual Abuse Defense and Taint hearings
- 1996            Kentucky Department of Public Advocacy  
24th Annual Conference, Lexington, Kentucky  
Child Sex Abuse Defense--issues and advocacy
- 1996            Kentucky Department of Public Advocacy  
16th Trial Practice Institute  
Faculty member
- 1997            Kentucky Department of Public Advocacy 25th Annual Conference, Lexington, Kentucky  
Evidence issues in Child Sex Abuse cases, Taint hearings, and case analysis
- 1997            National Legal Aid and Defender Association  
Defending Sex Cases, Quinnipiac College School of Law  
Hamden, Connecticut  
Investigation of Sex Cases; Obtaining, Using and Cross-examining Experts; Treatment Issues
- 1997            Kentucky Department of Public Advocacy  
8th Death Penalty Trial Practice Institute  
Faculty member
- 1997            Kentucky Association of Criminal Defense Lawyers  
11th Annual Seminar & Conference  
Direct examination

- 1997 Indiana Public Defender Commission  
Trial Skills Institute  
Faculty member
- 1997 Kentucky Association of Criminal Defense Lawyers  
Annual Seminar, Covington, Kentucky  
Opening Statements
- 1997 Indiana Public Defender Commission  
Annual Seminar, Indianapolis, Indiana  
Child Abuse Issues and Taint Hearings
- 1998 N.A.D.D.I. Rx Fraud and Forgeries Seminar  
Eastern Kentucky University, Richmond, Kentucky  
Department of Criminal Justice Training  
Topic: Defense Issues
- 1998 Kentucky Department of Public Advocacy  
26th Annual conference, Lexington, Kentucky  
Changes child sexual abuse, laws, competent practice in child sex abuse cases,  
direct examination, panel discussion on mental health issues.
- 1998 Kentucky Association of Criminal Defense Lawyers  
12th Annual Seminar & Conference  
Kentucky's Sex Offender Reporting Law
- 1998 Kentucky Department of Public Advocacy  
17th Litigation Persuasion Institute  
Faculty member
- 1999 Kentucky Department of Public Advocacy 27th Annual Conference  
Louisville, Kentucky
- 1999 Northern Kentucky Bar Association Annual DUI Seminar,  
Covington, Kentucky  
Strategies in Defending Homicides and Other Felonies
- 1999 Kentucky Department of Public Advocacy  
18th Litigation Persuasion Institute  
Faculty Member: Presenter on topics of Fundamentals of Defending Child Sex  
Abuse Cases and Medical Examinations in Child Sex Abuse Cases

- 1999 Kentucky Association of Criminal Defense Lawyers  
13th Annual Seminar & Conference, Louisville, Kentucky  
Standing on the Edge of Tomorrow: Preparing for the Next "Hundred Years'  
War"
- 2000 Kentucky Association of Criminal Defense Lawyers  
Defense Strategies and Ethics for the Year 2000  
"Ethics and Your Client After the 2000 Legislative Session."
- 2000 National Legal Aid and Defender Association  
Defender Advocacy Institute  
Dayton, Ohio  
Faculty member
- 2000 Kentucky Department of Public Advocacy 28<sup>th</sup> Annual Conference  
Covington, Kentucky  
"Questioning the Child Witness"
- 2000 Northern Kentucky Bar Association Annual DUI Seminar  
Covington, Kentucky  
"Ethics and the Criminal Law Challenge: Are you Lawyering or Ushering?"
- 2000 El Paso (Tx.) Public Defenders Office  
Technical Issues on Sexual Assault and Minimum Standards for Indigent Defense  
El Paso, Texas  
"Interviewing Children and Taint Issues"
- 2000 National Child Abuse Defense and Resource Center  
Annual Conference  
Kansas City, Missouri  
"Storytelling"
- 2000 Kentucky Department of Public Advocacy  
9<sup>th</sup> Death Penalty Persuasion Institute  
Faculty Member
- 2000 Kentucky Association of Criminal Defense Lawyers  
Annual Conference—*Into the Lion's Den: Saving Daniel by Silencing the Lion's  
Who Would Devour Him*  
Covington, Kentucky  
"Little Simba Can be a Killer, Too: Instincts and Learned Behavior"  
(Cross-examining a child in a child sex abuse case)

- 2000 Kentucky Bar Association  
Update 2000  
Somerset, Kentucky  
“DUI: Recent Legislative Changes and Practical Implications”
- 2001 Leadership Glasgow/Barren County  
Law and Justice Day 2001  
The Court System: “Kentucky’s DUI Law”
- 2001 National Legal Aid and Defender Association  
Defender Advocacy Institute  
Dayton, Ohio  
Faculty Member and Lecture/Demonstration on Principles of Cross-Examination
- 2001 Kentucky Department of Public Advocacy  
19th Litigation Persuasion Institute  
Faculty Member: Presenter on topics of Cross-examination
- 2001 Kentucky Association of Criminal Defense Lawyers  
Annual Conference—*Experts: Experience and Expectations*  
Louisville, Kentucky  
“Using the Criminal Rules and the Evidence Code to Aid in the Presentation of Your Expert Testimony”
- 2002 National Legal Aid and Defender Association  
Defender Advocacy Institute  
Dayton, Ohio  
Faculty Member and Lecture/Demonstration on Principles of Direct-Examination
- 2002 Kentucky Bar Association  
Annual Convention—Covington, Kentucky  
Member of KACDL Mock Trial Team—Cross examination
- 2002 West Virginia Public Defender’s Office  
Litigation Skills Conference/Annual Conference  
Canaan Valley Resort, West Virginia  
*Cross-examination of the Child Witness  
and Taint Hearings*
- 2002 Kentucky Department of Public Advocacy  
20th Litigation Persuasion Institute  
Faculty Member: Worked in small groups with new(er) attorneys

- 2002 Kentucky Bar Association  
New Attorney Training  
Somerset, Kentucky  
*Investigating and Developing Your Case: The Attorney's Responsibility in Commencing Litigation*
- 2003 West Virginia Public Defender's Conference on  
"Issues in Sexual Assault Litigation"  
*Cross-examination of Children and Taint Hearings*  
Morgantown, West Virginia  
April 11, 2003
- 2003 National Legal Aid and Defender Association  
Defender Advocacy Institute  
Dayton, Ohio, June 2003  
Faculty Member and Lecture/Demonstration on Opening Statement
- 2004 Las Vegas Public Defender Association  
Trial Advocacy Program  
Faculty Member and Lecture/Demonstration on Principles of Voir Dire
- 2004 National Legal Aid and Defender Association  
Defender Advocacy Institute  
Dayton, Ohio, June 2004  
Faculty Member and Lecture/Demonstration on Direct Examination
- 2004 Kentucky Office of Public Advocacy  
Annual Seminar  
Presentations on Cross-Examination of Child Witnesses and Evidence
- 2004 Kentucky Department of Public Advocacy  
21st Litigation Persuasion Institute  
Faculty Member: Worked in small groups with new attorneys  
and demonstrated Opening Statement Techniques
- 2004 Kentucky Association of Criminal Defense Lawyers  
Annual Conference—Elizabeth, Indiana  
Viability of the Federal Sentencing Guidelines in light of the *Booker* and *Fanfan*  
cases before the US Supreme Court  
November 5, 2004

- 2005 Indiana Public Defender Council  
*“Defending Child Molest Cases: The pendulum is Swinging”*  
 Indianapolis, Indiana February 25, 2005  
 Lessons from an Actual Cross Examination of an Alleged Victim  
 Panel Discussion on Motion Practice and Strategy
- 2005 Kentucky Office of Public Advocacy  
 1<sup>st</sup> Post-Conviction Litigation Institute  
 Small group work and presentation on Cross-Examination
- 2005 National Legal Aid and Defender Association  
 Defender Advocacy Institute  
 Dayton, Ohio, June 2005  
 Faculty Member and Lecture/Demonstration on Opening Statement
- 2005 Minnesota Public Defender Annual Conference  
 Cragun’s Resort–September 2005  
 Taint Hearings in Child Sex Abuse cases
- 2005 Kentucky Department of Public Advocacy  
 22nd Litigation Persuasion Institute  
 October 2005  
 Faculty Member: Worked in small groups with new attorneys
- 2005 Kentucky Association of Criminal Defense Lawyers  
 Annual Conference–Elizabeth, Indiana  
 Voir Dire  
 November 18, 2005
- 2006 National Legal Aid and Defender Association  
 Defender Advocacy Institute  
 Dayton, Ohio, June 2005  
 Faculty Member and Lecture/Demonstration on Cross-Examination
- 2006 Minnesota Public Defender  
 Trial School  
 St. Thomas Law School  
 Faculty Member and Lecture/Demonstration on Cross-Examination
- 2007 National Defender Association  
 Defender Advocacy Institute  
 Dayton, Ohio, June 2007  
 Faculty Member and Lecture/Demonstration on Direct  
 Examination

- 2007            Kentucky Department of Public Advocacy  
                         24th Litigation Persuasion Institute  
                         October 2007  
                         Faculty Member: Worked in small groups with attorneys  
                         handling sexual offense cases. Lectures on Handling Sex  
                         Offenses "101" and Advanced Cross-Examination. Also,  
                         developed one of the case problems – *Commonwealth vs*  
                         *Donnie Becker Fagan*<sup>®</sup> – for the Advanced/Sex Offenses  
                         track.
- 2007            Kentucky Association of Criminal Defense Lawyers  
                         Annual Conference-Elizabeth, Indiana  
                         November 16, 2007  
                         *The Gambler and Other Archetypes: Synchronizing Your*  
                         *Client's Story to the Universal Stories in Jurors' Heads.*